

FRAMESOFT ONLINE NEGOTIATION FOR MASTER AGREEMENTS



Electronic (Master) Agreement Negotiation

Framesoft Online Negotiation for Master Agreements (FON for MA) is a platform for electronically assembling, generating, reviewing and negotiating (master) agreements.

For this purpose, FON for MA is completely integrated in Framesoft Contract Repository (FCR) supporting a seamless interaction with any agreement request workflow & agreement type specific data points. For interaction with counterparties involved in a negotiations a FON for MA satellite can be established in a de-militarized zone (DMZ) or application service center.

Alternatively, FON for MA is offered as Software as a Service (SaaS) via internet.

FON for MA integrated in FCR supports agreement request, creation, review & negotiation with counterparties as well as lifecycle management of any master agreement in FCR:

1. Automatic Draft Document Generation embedded in any workflow, e.g. Agreement Request Workflow

2. Structured Agreement Document Assembly

Dynamical creation of any type of agreement documents via "Contract Template Management" module based on a flexible online configuration of a "Master" document and its individual components such as

- Sub-documents (Master Agreement, Schedule, Annex),
- Sections (e.g. Obligations, Early Termination, etc.) and
- Clauses based on an atomized clause library.

3. Master Agreement Review & Negotiation Workflow

Invite participants and conduct an internal review and external agreement negotiation of such automatically generated Agreement Draft Documents with your counterparties via FON for MA integrated in FCR directly. During these processes FON for MA takes care of:

- "Merge Handling" of updates pushed into a currently reviewed agreement by
 - ✓ new standard clause versions,
 - ✓ non-standard clauses approved
 - ✓ data point updates or
 - ✓ individual update of clause text in the reviewed / negotiated document

- Automated generation of new agreements / amendments triggered by a standard clause or data point updates

In addition, FON for MA has been extended by a messaging component which lists all activities performed & allows a direct communication (chat) between the parties involved.

Invited counterparties do not have to be a FON for MA

subscriber; all they need is internet access.

When the parties have finalized the contract negotiation, the contract can be signed by the Negotiation parties. Electronic signatures are supported.

Finalized contracts are stored and archived. The contract data point changes resulting from the negotiation are reconciled with FCR.

4. Integration of 3rd party agreements

If an agreement shall be based on a 3rd party document, the agreement request workflow in FCR can be conducted and the template can be imported into FCR (via FON for MA).

5. Framesoft Document Intelligence

The Framesoft AI module "Framesoft Document Intelligence" module can also be integrated with FON for MA and FCR supporting

- (Agreement) clause compare / evaluations,
- Clause categorizations and classification
- Data point detection / extraction / reconciliation

6. Reporting & Analysis

For agreement lifecycle management purposes an extended Template Repository Search (Clause Search) is offered for

- searching for expressions within the clause template repository and / or signed contracts (execution copies)
- searching for agreements containing a selected clause
- searching for agreements containing selected (Sub-) documents / sections / clause configurations
- clause versions and its usage in agreements
- what if analysis – how many generated agreements would be affected by a clause update

In addition, Framesoft Data Insight (FDI) has also been integrated into FCR to further extend these reporting & analysis functionalities.

Get in contact with us for a FON for MA demonstration at contact@framesoft.com or visit our website at www.framesoft.com



COMPANY PROFILE

Framesoft AG Software Applications



Framesoft offers the following fully integrated solution portfolio

- **Framesoft Structured Products (FSP)**
- **Framesoft PRIIPS KID Generator (FPG)**
- **Framesoft OTC Platform (FOP)**
- **Framesoft Contract Repository (FCR)**
- **Framesoft Confirmation Generator (FCG)**
- **Framesoft Legal & Compliance Matter Management (FLM)**
- **Framesoft Document Management (FDM)**
- **Framesoft Repo & Securities Lending (FRS)**
- **Framesoft Fee Management (FFM)**
- **Framesoft Document Generator (FDG)**
- **Framesoft Resource Management (FRM)**
- **Framesoft Secure Online Data Room (FDM Platform)**
- **Framesoft Online Negotiation (FON) for (Master) Agreements**
- **Framesoft Protocol Platform (FPP)**
- **Framesoft Data Insight (FDI)**
- **Framesoft Document Intelligence (FAI)**

Framesoft's product & services portfolio is strongly focusing on the financial services industry and covers the complete life cycle of a software solution, ranging from supporting the early conceptual application design stages, to the delivery and integration of the application into the client's infrastructure.

Framesoft is also capable offering application support requested by a customer such as production support as well as business and user support. Additionally, Framesoft offers to run its applications as ASP service based on its advanced cloud infrastructure in Switzerland.

Framesoft was founded in 1996 with the goal to create technology solutions for innovative, fast-growing areas within the financial services industry. Framesoft solutions are built on a foundation of core modules (Frameworks) enabling rapid application development mainly based on configuration to meet the ever-evolving needs in these markets.

Framesoft's mission is to maximize the benefits of external technology provision for our clients, by applying the Framesoft Framework strategy.

Framesoft's unique selling proposition is the support of complete value chains including areas typically conducted by means of unstructured tools such as paper, e-Mail, facsimile or telephone.

Customers using Framesoft solutions

- achieve a high degree of **Straight through Processing (STP)**,
- avoid typical **operational risks** associated with manual interventions,
- gain **control** over complex business processes,
- increase Business **Process Efficiency & Transparency**,
- cut **Time-to-Market**,
- reduce **Legal & Credit Risk**

Framesoft's headquarter is located in Zug, Switzerland and Framesoft runs subsidiaries with offices in

- Europe
 - Switzerland (Zug),
 - Germany (Frankfurt and Munich),
 - United Kingdom (London),
- North America (Vancouver) and
- Asia (Fiji)

Get in contact with us at contact@framesoft.com or visit our website at www.framesoft.com.