

CONTRACT MANAGEMENT



Online Contract Creation, Negotiation & Lifecycle Management

With the Framesoft Contract Management suite (FCM), corporate professionals dealing with mission critical contract documents & negotiations gain immediate access and visibility into contracts across the enterprise over the complete contract lifecycle.

FCM completely covers the contract management functionalities for any contract from request until its termination. FCM improves and shortens the clause and contract creation and review cycles by design. As the degree of standardization for contracts may differ, FCM flexibly adjusts its processes to more bespoke document drafting requirements through its sophisticated clause repository & workflow support.

1. Contract Composition & Generation Engine

FCM supports a template / clause centered composition & generation of any agreement or document draft.

During the drafting or negotiation process, the “Editor” has access to a library of alternative comparable clauses, which can be selected as part of the editing

process. Contracts can be drafted completely automatically based on some basic information provided via questionnaire / entry form or composed manually via selection of elements stored in the template / clause library.

The draft might enter a workflow where internal specialist approval groups & external counsel collaborate in the provision of a final draft to be negotiated with a client.

2. Structured Contract Document Assembly

Dynamical creation of any type of contract documents based on the flexible online configuration of a “Master” document and its individual components such as

- Sub-documents (Agreement, Schedule, Annex, etc.)
- Sections
- Terms (Clauses / Clause alternatives)

3. Document based Contract Review & Negotiation

Conduct an internal review & external contract negotiation of such automatically generated Contract Draft Documents with your client directly and taking care of:

- “Merge Handling“ of updates pushed into a currently reviewed contract by
 - ✓ new standard clause versions,
 - ✓ non-standard clauses approved
 - ✓ data point updates or
 - ✓ individual update of clause text in the reviewed / negotiated document

- Automated generation of new agreements / amendments triggered by a standard clause update
- Automated generation of new agreement / amendment triggered by a contract data point update

A messaging component for direct communication (chat) between the different parties involved supports the process.

4. Integration of 3rd party contract documents

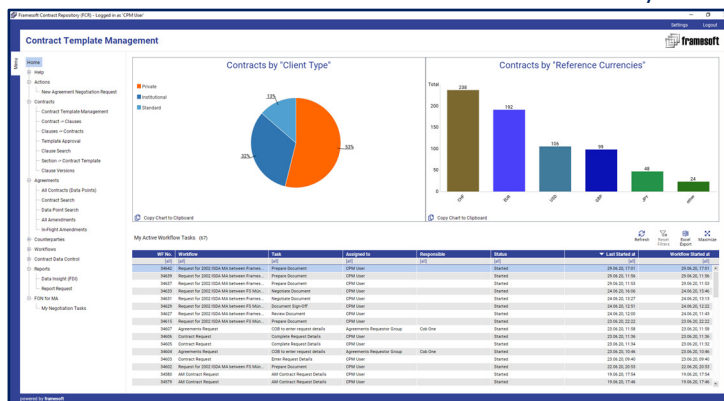
In case the contract shall be based on a 3rd party document, the contract request workflow can be started, and the 3rd party template can be imported as follow:

- Automated recognition of agreement clauses
- Framesoft Document Intelligence (AI) based „Clause Compare“ against the „Clause Library“
- Match Probability Evaluation

5. Framesoft Document Intelligence (AI)

The "Framesoft Document Intelligence" module can be integrated supporting

- Contract clause evaluations,
- Clause categorizations & classification
- Contract data point detection / extraction / reconciliation



6. Contract Lifecycle Analysis & Reporting

For contract lifecycle management an extended Template Repository Search (Clause Search) is offered, including

- searching for any expression within the clause template repository or signed contracts
- searching for generated contracts based on selected clause
- searching for generated contracts based on selected (Sub-) documents / sections / clause configurations
- clause versions and its usage in generated agreements
- what if analysis – how many generated agreements would be affected by a clause update

7. Document Archiving

All generated & related documents from drafts to execution copies will be stored in a document archive system. This might be Framesoft’s FDM or any archive system in place.

8. Integration

FCM can be integrated with the corporate IT landscape for retrieving data or providing information to other systems.

Get in contact with us for a web based demonstration of FCM at contact@framesoft.com or visit our website at www.framesoft.com

COMPANY PROFILE

Framesoft AG Software Applications



Framesoft offers the following fully integrated solution portfolio

- **Framesoft Structured Products (FSP)**
- **Framesoft PRIIPS KID Generator (FPG)**
- **Framesoft OTC Platform (FOP)**
- **Framesoft Contract Repository (FCR)**
- **Framesoft Confirmation Generator (FCG)**
- **Framesoft Legal & Compliance Matter Management (FLM)**
- **Framesoft Document Management (FDM)**
- **Framesoft Repo & Securities Lending (FRS)**
- **Framesoft Fee Management (FFM)**
- **Framesoft Document Generator (FDG)**
- **Framesoft Resource Management (FRM)**
- **Framesoft Secure Online Data Room (FDM Platform)**
- **Framesoft Online Negotiation (FON) for (Master) Agreements**
- **Framesoft Protocol Platform (FPP)**
- **Framesoft Data Insight (FDI)**
- **Framesoft Document Intelligence (FAI)**

Framesoft's product & services portfolio is strongly focusing on the financial services industry and covers the complete life cycle of a software solution, ranging from supporting the early conceptual application design stages, to the delivery and integration of the application into the client's infrastructure.

Framesoft is also capable offering application support requested by a customer such as production support as well as business and user support. Additionally, Framesoft offers to run its applications as ASP service based on its advanced cloud infrastructure in Switzerland.

Framesoft was founded in 1996 with the goal to create technology solutions for innovative, fast-growing areas within the financial services industry. Framesoft solutions are built on a foundation of core modules (Frameworks) enabling rapid application development mainly based on configuration to meet the ever-evolving needs in these markets.

Framesoft's mission is to maximize the benefits of external technology provision for our clients, by applying the Framesoft Framework strategy.

Framesoft's unique selling proposition is the support of complete value chains including areas typically conducted by means of unstructured tools such as paper, e-Mail, facsimile or telephone.

Customers using Framesoft solutions

- achieve a high degree of **Straight through Processing (STP)**,
- avoid typical **operational risks** associated with manual interventions,
- gain **control** over complex business processes,
- increase Business **Process Efficiency & Transparency**,
- cut **Time-to-Market**,
- reduce **Legal & Credit Risk**

Framesoft's headquarter is located in Zug, Switzerland and Framesoft runs subsidiaries with offices in

- Europe
 - Switzerland (Zug),
 - Germany (Frankfurt and Munich),
 - United Kingdom (London),
- North America (Vancouver) and
- Asia (Fiji)

Get in contact with us at contact@framesoft.com or visit our website at www.framesoft.com.